



GETTING STARTED

KEY BENEFITS

WHAT TO EXPECT

THE SWAGELOK  
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Swagelok® Hose Advisory Services

# ENGINEERED TO TAKE THE PRESSURE OFF OF YOU.

Failed hose assemblies require time and resources you just don't have. Be prepared by taking a preventative approach with help from Swagelok Hose Advisory Services. We have the tools and talent to improve your overall operation and reduce costly downtime for peace of mind that can only come from a trusted partner like Swagelok.

Swagelok®



# IMPROPERLY INSTALLED AND USED HOSES CAN LEAD TO:

Unplanned downtime

Added costs due to waste or rework

Repeatedly replacing hoses

Damaging safety incidents

Swagelok Hose Advisory Services tackles these issues without infringing on the ongoing operation of your company. Explore more to see how. >







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# KEY BENEFITS

Swagelok Hose Advisory Services extends the life and improves the performance of hoses in all applications. By sharing our unmatched industry expertise in fluid system design, we give you the knowledge to help maximize the life of your hose. The benefits of this collaboration include:

REDUCED COSTS

SMARTER  
MAINTENANCE

INCREASED SAFETY





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# SAVING COSTS

The wrong hose—or the right hose improperly installed or used—can slow down your facility's production, and you may not even be aware of how much time and money it's costing. These costs come from unplanned downtime, wasted man-hours, fluid waste or rework, and inefficient operation of your facility.

Our comprehensive hose inspections will show where you can gain more—and save more—and how to best implement those solutions across your facility, like a carefully considered, warranted hose assembly that's tested to last and proven to save big.

## Consider:

Not only can costs add up over time, but a hose leak or break can cost you tens or hundreds of thousands of dollars at once. How much can improperly installed or maintained hoses cost you? One leak was costing a company \$125,000 an hour in fluid loss. Our inspection discovered the source of the leak, and we found a way to keep it from happening again.



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# SMARTER MAINTENANCE

Proper maintenance matters. Continuously replacing the same problem hoses after they fail leads to unplanned downtime and wasted people-hours. Swagelok Hose Advisory Services maximizes the hoses you already have and, if necessary, guides you to the right new product, backing it all with proper installation, regular inspections, and a preventative maintenance schedule, which pays off in ongoing plant maintenance savings.

Not only do we determine the best hoses to use and the proper ways to install them, but we show you the smartest ways to maintain your hose systems. This ensures they work in optimum conditions for maximum performance.





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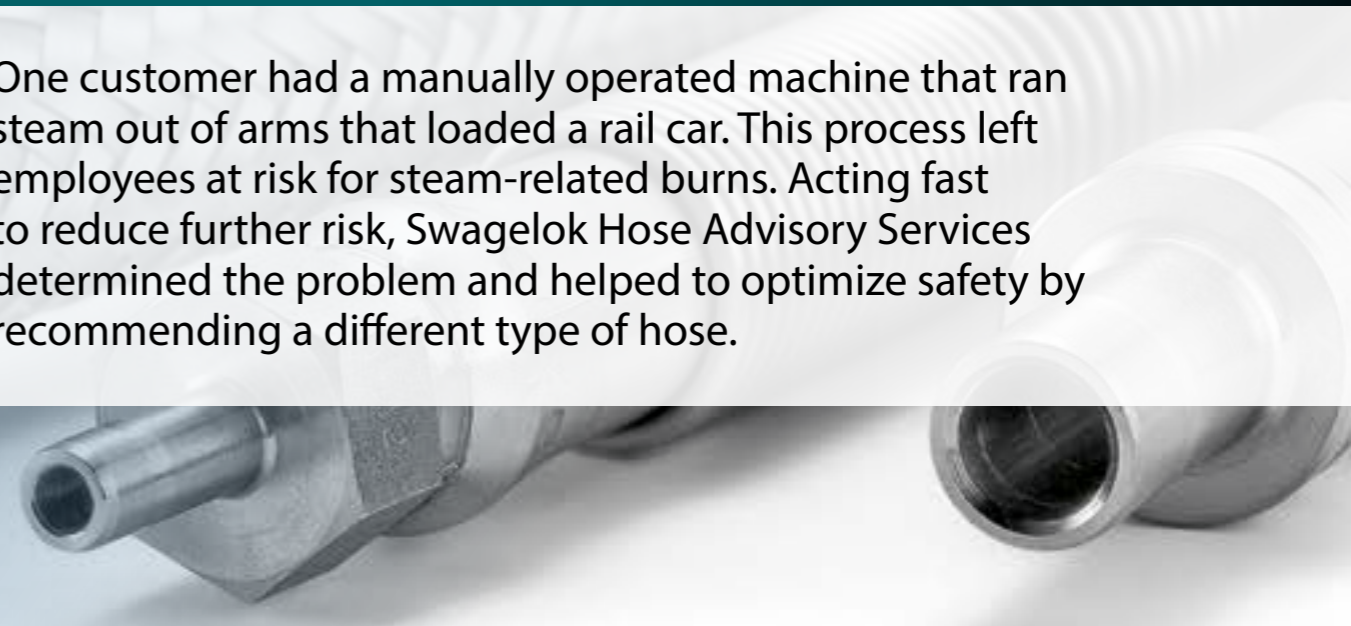
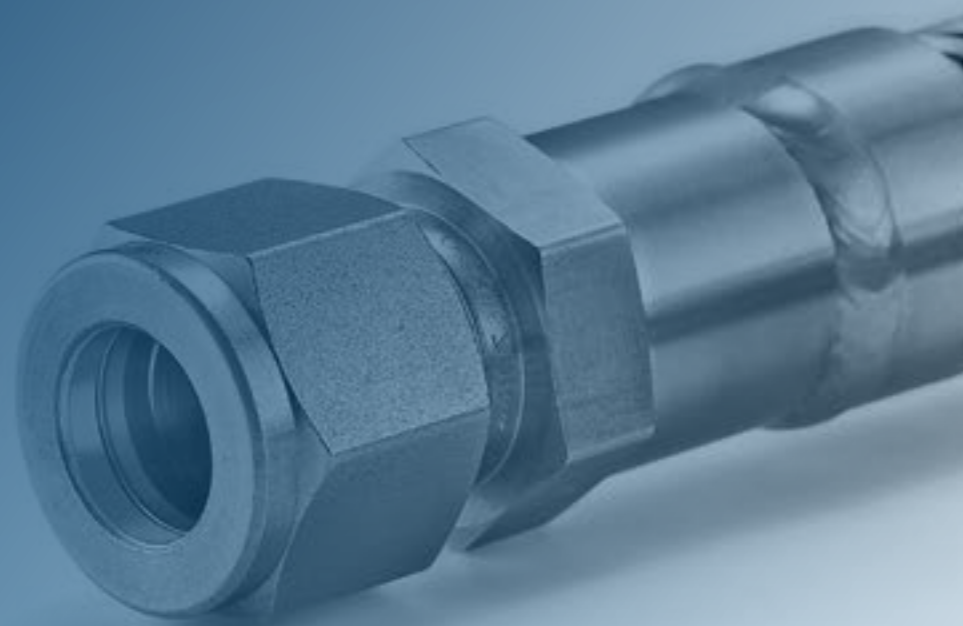
INCREASED SAFETY

# INCREASED SAFETY

One safety problem requires a lot more than you may think. It requires money to fix it. It requires people-hours to handle it. It could mean injuries to your team. So why risk all that? Keep your plant and processes safe, predictable, and dependable with a leak-tight product and value-added training from Swagelok Hose Advisory Services. You and your maintenance crew will learn the fundamentals of fluid system safety and best practices to reduce the risk of injuries and environmental damage.

## Consider:

One customer had a manually operated machine that ran steam out of arms that loaded a rail car. This process left employees at risk for steam-related burns. Acting fast to reduce further risk, Swagelok Hose Advisory Services determined the problem and helped to optimize safety by recommending a different type of hose.





# WHAT TO EXPECT FROM A SWAGELOK HOSE ADVISORY SERVICES SURVEY:

The Swagelok Hose Advisory Services team partners with you to focus on preventative maintenance and system optimization with our on-site survey process that includes:

- A thorough discussion of your facility's goals, where we learn the ins and outs of your facility.
- An on-site visual analysis of all hose systems, including their installation, placement, and interaction within the facility.
- A report that details overall findings, prioritized improvement recommendations and suggestions with replacement options. We'll also provide preventative maintenance schedules and hose inspection recommendations for your specific facility.
- A hose register update with our survey findings or creation of a new database, depending on your facility's needs.

Find out how the  
inspection is done





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# HOW IS THE INSPECTION CONDUCTED?

From areas of focus to the complete facility, our highly trained advisors walk the floor with you to fully understand your operation and learn what an optimized fluid system means to you. From there, we deliver a scalable inspection and reporting process designed for your needs. The inspection identifies single- to total-hose-use areas, while noting proper installations and providing an expert critique of problem areas, thereby unlocking other areas for improvement. You'll get a detailed report, backed by recommendations on best maintenance practices and schedules, along with any modifications that can make an impact in your facility. And through it all, this process won't disrupt your facility's operations.

Our promise is to keep the communication going before, during, and after the inspection process to give you the training, education, and solutions you need.





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# WHY SWAGELOK HOSE ADVISORY SERVICES?

The Swagelok Hose Advisory Services program combines consulting and an extensive range of product solutions—22 different hose types and 89 different end connections—for an unmatched variety of applications, including yours.

We do more to help you deliver under pressure. Our advisors have the training and experience in the field, in facilities, all over the world. We don't just understand hoses; we get to know your unique operation to help develop a solution.

This know-how is what enables us to assess quickly, solve efficiently, and execute properly your best hose solution. We know that hoses are often the most overlooked element—and among the most critical—of manufacturing operations. That's why there is no team better equipped to help you prevent those costly problems from happening.

We help you create a better operation, without disruption. If you agree on a hose replacement schedule, we can deliver them at your convenience, on your planned downtime.





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Make managing your hose systems a worry-free experience with Swagelok Hose Advisory Services. Contact us today to schedule your consultation.



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