

# Swagelok Pittsburgh | Tri-State Area

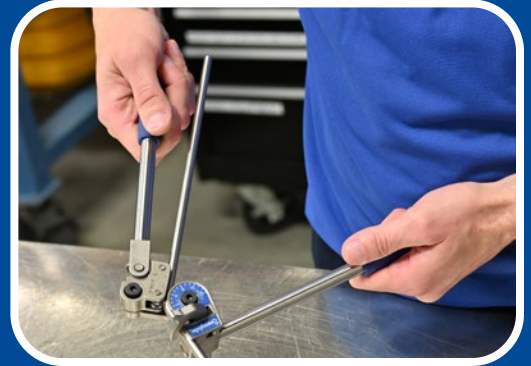
## **Your Local Swagelok® Fluid-System Solutions Experts**

### ***Finest in the Field***

*...fifth in a series of on-the-job success stories that demonstrate how Swagelok Componentry and Strategic Support Services consistently save you substantial time, money, and worry in even your most challenging applications and operating environments*

### ***Your Challenge***

A major maker of fleet conversion systems desperately needed to lower production/process costs to stay competitive as demand for its units increased. Our customer's workforce was spending far too much time bending tube and employing other manual procedures that were not only negating profit levels, but introducing a likelier potential for human error as well.



### ***Your Solution***

Swagelok Design & Build experts were tasked with delivering stainless steel pre-bent tubing solutions to help control the account's labor costs. Initial tests were so successful a new process was immediately adopted across all production areas. No more tedious, time-consuming hand bending by customer techs...and no more high fixed labor charges!



In addition, overtime and the need for more workers during peak demand became unnecessary. In fact, the total production time for one of our customer's more challenging offerings was slashed from 16 hours to four.

### ***Your Healthier Bottom Line***

In all, the Swagelok safe, easily adapted fabricated know-how and handiwork saved more than \$220,000 in labor in just one year – and created an even stronger, more trusted, ongoing customer-supplier bond.

For more information on Swagelok's premium-quality, leak-tight Componentry and Assemblies, contact:



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